



Government Finance Officers Association  
203 North LaSalle Street, Suite 2700  
Chicago, Illinois 60601-1210  
312.977.9700 fax: 312.977.4806

October 2013

Dear Public Finance Professional:

The Government Finance Officers Association (GFOA) invites you to participate in a series of training seminars on January 13-17, 2014, at the Hyatt Regency Long Beach in Long Beach, California. Join us for one or more of the following courses: *Accounting for Enterprise Funds* (January 13); *Accounting for Capital Assets* (January 13); *Economic Development for Finance Officers* (January 13-14); *Accounting for Pension & OPEB* (January 14); *Advanced Performance Budgeting: In-Depth training on Tools and Methods* (January 15-16); and *Intermediate Governmental Accounting* (January 15-17). The GFOA training programs provide the best educational opportunities available in the field of government finance.

Save 10 percent on the registration fee when you sign up and pay in full by December 13, 2013.

We look forward to seeing you in Long Beach, California!

Thank you,

Government Finance Officers Association

#### Hotel Accommodations

A block of rooms has been reserved for the GFOA attendees at the Hyatt Regency Long Beach. Based on availability, the GFOA's group rate is valid until December 20, 2013.

#### GROUP DISCOUNT

If you register with **three or more colleagues** for the **same seminar**, you will receive **10 percent off** of each registration fee. (*To receive the group discount, registrations must be received and paid together. This discount cannot be applied to online training registrations.*)

#### JOIN THE GFOA AND SAVE!

Join now and receive \$25 off your training registration fee with a paid new membership! Add the new membership fee directly to the registration form. Then, send in the membership application that is posted on [www.gfoa.org](http://www.gfoa.org). Questions? E-mail: [membership@gfoa.org](mailto:membership@gfoa.org).

See reverse side for discount examples.



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## DISCOUNT EXAMPLES

You are a **member** registering for *Accounting for Capital Assets*. The member price is \$370. If you register by December 13, you can save 10 percent for a total fee of \$333. If you register with three or more colleagues for this course and submit your payment together, you can save an additional 10 percent with the “group discount” for a total fee of \$299.70.

You are a **nonmember** registering for *Accounting for Capital Assets*. The nonmember price is \$550. If you register by December 13, you can save 10 percent for a total fee of \$495. If you register with three or more colleagues for this course and submit your payment together, you can save an additional 10 percent with the “group discount” for a total fee of \$445.50. If you join the GFOA, you can take \$25 off your fee for a total of \$420.50.

If you have a question on the registration fees, please e-mail [training@gfoa.org](mailto:training@gfoa.org).

### Join us for our 108<sup>th</sup> annual conference

The GFOA's 108th annual conference will take place on May 18-21, 2014, at the Minneapolis Convention Center in Minneapolis, Minnesota. Registration for the conference will open in late fall on GFOA's website. We look forward to your participation! Questions? E-mail

[conference@gfoa.org](mailto:conference@gfoa.org).